

RABEN GROUP SEGMENTS

Raben



- 1. Raben Group | advantages
- 2. Our solutions:



AIR FREIGHT







RABEN GROUP ADVANTAGES

Raben







team of specialist





Comprehensive door-to-door service

Access to a global network of agents and long-lasting partnerships all over the world



Transport in **controlled temperature**









TODAY, THANKS TO THE AMAZINGLY WELL DEVELOPED TRANSPORT NETWORK, THE ENTIRE WORLD IS IN YOUR REACH

- Many years of experience, close and trusted cooperation with partnering shipowners and airlines help us connect continents and bring even the most remote location across the globe closer.
- We offer both accelerated and economic shipments, according to your needs.
- Our customers can keep working without interruptions and the consumers can simply use their products.





WORLDWIDE NETWORK

Raben











Access to a global network

of agents and long-lasting partnerships all over the world

EUROPEAN COVERAGE











+80

Dedicated sales and operational Sea&Air employees

+10

Dedicated Sea&Air branch offices in Europe

+20

kTEU est. shipped in 2020

Own network of warehouses and road transport

Thanks to our own resources

and a vast network of sea, air, rail and road transport agents we give our customers a quicker and broader access to the globe's key markets.



SEA & AIREUROPEAN COVERAGE



RABEN SEA&AIR BUSINESS UNITS:



Poland

- Poznan
- Warsaw
- Piaseczno
- Gdynia



Italy

- Milan
- Brescia
- Florence



Germany

Hamburg



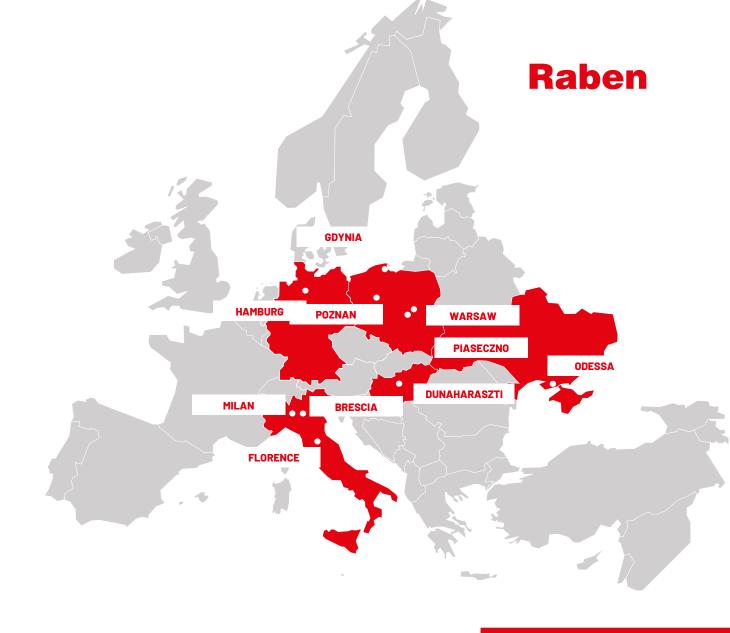
Ukraine

Odessa



Hungary

Dunaharaszti



SEA & AIR SERVICES

Raben







Airport-to-airport, door-to-door, door-to/from-airport (hand-over, air transport, import / export, customs clearance, delivery).



FCL (full container loads) and **LCL** (less than container load) for export and import sea transportation.



All type of cargo: general, temperature controlled goods, project cargo.



Rail transport from/to China to/from Europe via Poland (FCL/LCL).



Warehousing, customs clearance, terminal handling, value added services, distribution in Poland and other European countries, cargo insurance and preparation of documentation.



Access to a global network of agents and long-lasting partnerships all over the world.





SCALE OF OPERATIONS AND WAREHOUSE CAPACITY



GERMANY









3.100

Employees

370 000 m²

Of warehouse capacity

35

Locations

2000

Means of transport

ISO 9001, AEO-F, ISO 22000, ISO 5001(HACCP), IFS, SQAS, GMP

POLAND

3.700

Employees

500 000 m²

Of warehouse capacity

34

Locations

2000

Means of transport

ISO 9001, ISO 14001, ISO 22000 (HACCP), AEO-F, OHSAS, SOAS, IFS

ITALY

300

Employees

52 000 m²

Of warehouse capacity

19

Locations

500 000

Groupage shipment annually

AEO, ISO 9001, ISO 22000











RABEN GROUP ADVANTAGES

Raben











Comprehensive door-to-door service





Experts seasoned in handling customs formalities





FORWARDING SERVICES

Raben



THE WORLD IN YOUR HANDS. LEARN MORE ABOUT OUR AIR FORWARDING SERVICES

- Air transport is the fastest way of moving goods.
- Thanks to the commitment of our employees, own structure and a network of reliable, **trusted partners**, we can ship anything, to any corner of the world.
- Air transport orders are completed to the satisfaction of our customers' needs and at competitive prices.
- A particular feature of our service is the focus on optimizing the supply chain from the cost-to-time perspective.





A FULL RANGE OF BENEFITS





BENEFITS

- Various shipment modes: express, standard and economy.
- Transport in controlled temperature, dangerous goods and oversized loads.
- Airport-to-airport (indicated air route), door-to-door, door-to/from-airport (hand-over, air transport, import/export customs clearance, delivery).
- Transportation in "courier on board / hand carry".
- Consolidation, deconsolidation and warehousing services.
- Supplementary services to air transport: customs formalities, documentation and insurance.
- "Hold and Release" procedures for completing trading transactions.
- Full cargo inspection, pack and re-pack, neutralizing, X-Ray scanning and screening services, distribution and transport.



AIR FREIGHT SHIPMENTS

Raben



SHIPMENTS

Air transport is used to ship spare parts, machinery and equipment, pharmaceuticals, cosmetics, fresh and processed goods, clothing, consumer electronics, dangerous goods (DGR), products for use on fair & exhibitions. The goods are submitted for cargo insurance.

- A part of our business is shipping parts for passenger and freight ships undergoing repairs in various parts of the world.
- Such shipments must be made in specific time
 frame otherwise, the repaired ship will leave the harbour.
- Our planning activities begin at the stage of production: we advise what packaging type and size should be used, we book flights with airlines, we report export to customs, we closely follow the status of our shipments.
- Sometimes, the goods picked up from the manufacturer and destined for shipment are stored in one of our logistics centres or in bonded warehouses.
- Delivery of the goods to the airport is often done with specialized vehicles.



CONTROLLED TEMPERATURE

Raben





- We carry shipments in controlled temperature: for frozen goods, in 2-8°C and in 15-25°C ranges.
- We use thermal insulation foil (NBN B62-201, 0.029 W/mK).
- This sort of transport follows the principles of a cool chain and is mainly used for pharmacological goods.
- Reach out to us if you want to learn more about this solution!







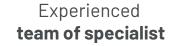
RABEN GROUP ADVANTAGES













Comprehensive completion of services

Access to a global network of agents and long-lasting partnerships all over the world



Transport in **controlled temperature**





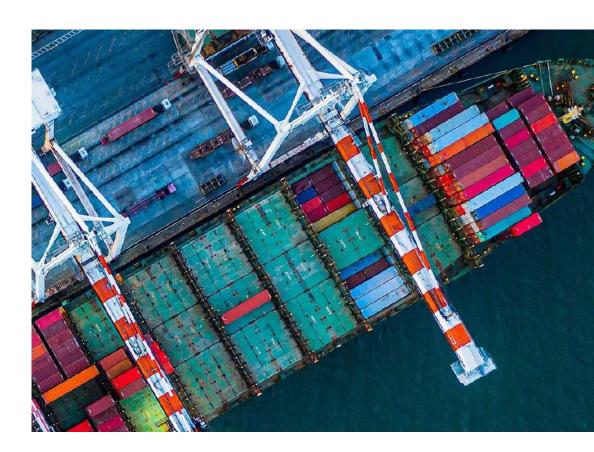
FORWARDING SERVICES

Raben



WITH SEA TRANSPORT, YOU CAN DELIVER YOUR GOODS ACROSS GREAT DISTANCES

- Thanks to our own resources and a vast network of sea, air, rail and road transport agents we give our customers a quicker and broader access to the globe's key markets.
- Given the large volumes that we handle and special allocation plans with shipowners, we can offer our customers exceptionally competitive freight rates.





A FULL RANGE OF BENEFITS

Raben



- Cost transparency all in and detailed pricing.
- Quoting FCL (Full Container Load) and LCL (Less than Container Load) freight, independently of the business size and potential for export and import shipments.
- Proactive approach at every stage of the order, quick flow of information.
- Cooperation with reliable shipowners and shipping services.
- Door-to-door and door-to/from-port service almost anywhere in the world.
- All type of cargo handling: general general, temperature controlled goods, bulk goods, liquefied, oversized & out of gauge cargo.
- Preparation of transport documentation, cargo insurance, and customs clearance services.
- Tracking the goods route and reporting to the customer.
- Storage in warehouses and bonded warehouses, consolidation and deconsolidation of goods, labeling, packaging, palletizing.
- Integrated delivery solutions.



CONTROLLED TEMPERATURE

Raben





- Our specialists have many years of experience in handling shipments of goods requiring controlled temperature (in reefer containers) and non-standard or oversized loads (OOG and project cargo).
- Thanks to special contracts concluded with shipowners, we guarantee that our customers will have as much space in containers as they need, even in peak season.
- If your products need special conditions, be sure to check our offer!







INTERMODAL TRANSPORT

PROJECT CARGO

Raben



PROJECT CARGO SERVICES

Our clients can benefit from logistics services such as:

- Storage of goods and containers/trailers, full/empty, short and long term.
- Cargo handling (we handle any kind of general merchandise: palletized, unpalletized, big bags, packing, boxes, boxes and rolled products -table rollers, pipes, paper rolls and wood products-logs, lumber etc.).
- Container handling: 20 ', 40', 45 ' including special containers (if applicable).
- **Trailer handling:** Huckepack and non-intermodal.
- Loading and unloading goods into / out of CFR freight wagons for LCL shipments.
- Transshipment of cargo from container to tilt truck and vice versa.
- Consolidation and deconsolidation of goods.
- Labeling, packaging, palletizing, sorting.
- Ordering, stock and inventory management.
- Specialized transport and logistics services for the automotive industry.



INTERMODAL TRANSPORT

ONE RELIABLE CHAIN

Raben



PROJECT CARGO SERVICES

Our company takes over and manages special projects in terms of both the organization of transport and the supply of other logistics services requested by our clients. We pay attention to any oversized transportation and do our best to deliver it safely and on time.

Among the "project cargo" services we can provide:

- Organization of multimodal transport for special goods
- Handling of special goods
- Weighing of special goods
- Storage of special goods.



Raben

THANKYOU FOR YOUR ATTENTION



Magdalena Wróbel

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